

Wholesale Casualty Recent Successes

Account Capability (Auto, GL, WC and Excess)
Transaction Ease – One UW for All Lines
Low/No AL and GL Deductibles

Regular Use of Admitted Paper on GL and Excess
Non-Admitted Paper Available

Line	Risk Description	Deductible	State	Admitted vs. E&S	Premium
GL/EX	238910 – Demolition Contractor	Yes, 5,000	IN	Admitted	\$ 115,250
Products Only/EX	332999 – Ladder MFG.	Yes, 15K	WI	E&S	\$ 71,000
GL/EX	446120 – Discontinued Products – Health & Beauty	No	FL	E&S	\$ 88,700
GL/EX	335129 – LED Lightbulb MFG and Dist.	No	NJ	Admitted	\$ 262,500
GL/EX & Pollution	333922 – Heavy Farming Equipment MFG <i>With Products Pollution via our Environmental group</i>	No	OH	Admitted	\$ 132,000
GL/EX	238120 – Concrete Ready Mix Contractor	Yes, 2,500	TX	Admitted	\$ 77,200
GL/EX & Pollution	238910 – Demolition Contractor <i>With Pollution CPL via our Environmental group</i>	Yes, 2,500	PA	Admitted	\$ 30,000
GL & Pollution	238160 – Commercial Roofing Contractor <i>Includes Contractors Enhancement Coverage Suite</i>	Yes, 10K	AL	Admitted	\$ 212,500
GL & Pollution	238320 – Bridge Painting Contractor <i>with Pollution CPL via our Environmental group</i>	Yes, 2,500	NJ	Admitted	\$ 332,000
GL/WC	336510 – Steel MFG <i>Wrote the GL and picked up the WC at renewal.</i>	No	NJ	Admitted	\$ 50,000
GL/AU/EX	532412 – Construction Safety Equipment Dealer	No	AZ	Admitted	\$ 185,500
GL/AU/EX	531210 – High Pressure Water Blasters MFG <i>Includes MFGs & Distributors Enhancement Coverage Suite</i>	No	TX	Admitted	\$ 78,000
GL/AU/EX	238290 – Commercial Maintenance Contractor	No	MO	Admitted	\$ 60,000
GL	452111 – Discount Retailer	100,000 SIR	PA	Admitted	\$ 775,000
GL	326113 – Inflatable Jack MFG	No	IN	Admitted	\$ 32,000
GL	321999 – Ladder Inspection & Repair	50,000 SIR	TX	Admitted	\$ 289,000
EX	332312 – Steel Fabricating & Machinery MFG	No	AL	Admitted	\$ 89,110
Auto Buffer	484230 – Trucker. 750 UNITS. 5 M XS 10 M	No	MI	E&S	\$ 330,000
Auto	992110 – Medical Products Distributor	No	CO	Admitted	\$ 186,200
Auto	238160 – Roofing Contractor	No	MN	Admitted	\$ 218,500

Questions and Suggestions Contact:
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